## Buyer Incentive Program

High Bid Amount at or above:	Buyer's Premium	Buyer's Incentive	Discounted Buyer's Premium
\$6,000,000	12.0%	0.0%	12.0%
\$7,000,000	12.0%	2.0%	10.0%
\$8,000,000	12.0%	4.0%	8.0%
\$9,000,000	12.0%	6.0%	6.0%
\$9,500,000	12.0%	8.0%	4.0%
\$10,000,000**	12.0%	12.0%	0.0%

\*Buyer's Incentive to be deducted at closing from the Total Contract Price per the guidelines of the program above. 12% Buyer's Premium stepping down to 0% at or above a high bid of \$10,000,000.

\*Buyer's Bonus is a \$300,000 credit, if the high bid meets or exceeds \$10,000,000. Can be applied towards luxury vehicles, yacht, aircraft, or cash.

